

Workshop

From research to market:

Tools for successful technology transfer

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The National Institute of Biology and the National Institute of Chemistry, in cooperation with UNICO Analytics, invite researchers from research institutes, partners of KTO 3 consortium to a focused workshop that will take place in the NIB main lecture room on 24. 02. 2026 from 09:00 to 12:00.

Workshop Program

<i>Time</i>	<i>Topic</i>	<i>Format & Content</i>
08:45	Before starting.	First morning coffee.
09:00 – 09:30	Introduction of institute's TTO & UNICO & participants	What we expect from Workshop?
09:30 – 09:45	IP management	What does IP mean for a company? Patent search. Freedom to operate.
09:45 – 10:45	Why Early Market Positioning Matters	Identifying the commercial potential of research results. // Aligning R&D with market demand, Customer discovery & Business validation
10:45 – 11:45	From Validation to Action Plan	Commercialization strategies. // Cooperation with industry, licencing, spin-out, spin-off and funding applications.
11:45 – 12:00	Wrap-up & Evaluation	Discussion of next steps.
12:00 – 13:00	After finishing.	Pick something to eat.

Organization & Participation

- **Language:** English
- **Registrations** are open until 20.2.2026 **ON THE LINK** [HERE](#).

For more information, please reach out to Jure Vindišar (jure.vindisar@nib.si) or Sonja Smiljanić (sonja.smiljanic@ki.si).